

23 August 2005

To Whom it May Concern

It is our pleasure to provide a reference for **Kudos Group Pty Ltd trading as PJS Air**.

We, Insight Projects Pty Ltd, have worked with and utilized the expertise of **Peter Johnston** and his team for over 6 years on various projects. Over this period PJS Air have supported us by delivering a team of professionals with a thorough knowledge of and commitment to quality assurance, leading technical skills, with the backup of administrative support.

PJS Air have always been prepared and able to devote the resources necessary to complete projects within time and budgetary constraints and establish a formal structure to manage projects of any size, utilizing the specialized skills of their experienced personnel with an acute understanding of industry demands in areas of commercial office fitout.

Working closely with us and the Client, and the capacity to team with other necessary consultants, has enabled PJS Air to complete projects within time limitations and within budget. For your information we provide a brief description and contract value of some of the recent projects PJS Air have been involved in :

Office of Fair Trading – Parramatta

Brief description of works

- Full floor refurbishment to suit new fitout
- Installation of five (5) water cooled package units
- Replacement of old control system on floor with new BMS controls for entire floor and package units to integrate with building BMS

Contract Value \$130,000 (excl. GST)

AC Nielsen – North Ryde

Brief description of works

- Part floor refurbishment to suit new Training Rooms
- Installation of one (1) chilled water fan coil to service Meeting Room
- Upgrade BMS controls for floor fitout and new Meeting Room controls

Contract Value \$30,000 (excl. GST)

Laing + Simmons – Sydney

Brief description of works

- Full floor refurbishment to suit new fitout
- Installation of one (1) water cooled package unit for Boardroom
- Installation of one (1) Leibert process cooler for Computer Room
- Upgrade BMS controls for floor fitout and new Meeting Room controls

Contract Value \$60,000 (excl. GST)

Should you require any further information in relation to the capability of PJS Air, we would be more than happy to provide a verbal reference in support of the above.

Yours sincerely

**Insight Projects Pty Ltd**

A handwritten signature in black ink, appearing to read 'Matt Sanders', written in a cursive style.

*per* Matt Sanders  
Director